

# EXETRUST CO., LTD.

## Who we are

- A translation firm specializing in finance and corporate communications
- Established: April, 2000
- Clients: Japanese listed companies, financial institutions including major European and US banks
- Capital: 10 million yen
- Address : 5th Floor, The Imperial Hotel Tower 1-1 Uchisaiwai-cho 1-chome, Chiyoda-ku, Tokyo, JAPAN
- URL: <http://www.exetrust.co.jp/>
- Telephone: +81-3-3519-8290
- E-mail: [honyaku@exetrust.co.jp](mailto:honyaku@exetrust.co.jp)

## Expertise

We have the knowledge and expertise required to produce quality translations in the following areas:

- **Investor relations**
  - ✓ **Annual reports**, semi-annual reports and quarterly reports
  - ✓ **Fact sheets, investor guides, CSR and environmental reports**
  - ✓ **IR press releases**, general **press releases** and topical reports
  - ✓ Investor and analyst meeting **presentation materials** (PPT slides, Q&A documents, presentations and speeches)
  - ✓ **Financial statements** (balance sheets, income statements, cash flow statements and notes)
  - ✓ **Kessan tanshins** (quarterly earnings releases prescribed by the Tokyo Stock Exchange)
- **Securities and Finance**
  - ✓ **Investment research** (equity reports, sector reports, economic reports, technical analysis)
  - ✓ Stock, fixed income, **foreign exchange** and **derivative** markets (**market reports**, analysis and forecasts)
  - ✓ **Portfolio management**
  - ✓ **Capital markets**
  - ✓ **Corporate finance**
  - ✓ **Investment banking** and **initial public offerings**
  - ✓ **Mergers and acquisitions**
  - ✓ **Project finance**

## Key Personnel

### SHIGENOBU KAWATA, President

Background:

Paine Webber Asia Ltd.

*Head of U.S. Equities Department*

Daiwa Securities

*Head of Foreign Equities Department*

Daiwa Securities (Singapore)

Daiwa Securities (Hong Kong)

Daiwa Institute of Research

*Research Analyst, International Research Dept.*

Stanford University

University of Rochester (MBA)

Kobe University